

PAINT BOOTH EXCELLENCE

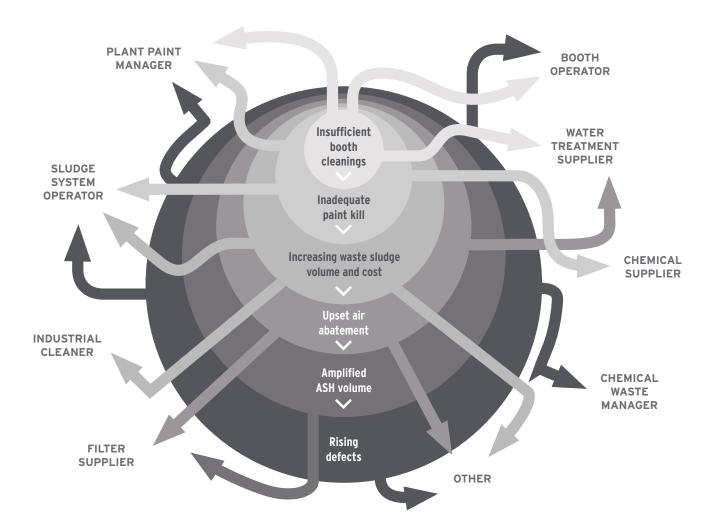
First-time quality | Accountability | Optimized cost



MANAGING YOUR PAINT BOOTH IS COMPLEX, LEAVING NO ROOM FOR ERROR.

Paint booths can consume up to **70 percent of the energy and water** used in an automotive assembly plant.

A FAILURE IN ONE AREA CAN HAVE A RIPPLE EFFECT ON THE ENTIRE PROCESS.



MANAGING MULTIPLE SUPPLIERS FURTHER COMPOUNDS YOUR RISK.

Determining the source of a problem – as well as which supplier (or suppliers) can resolve it – can be difficult and time-consuming.

ONE FAILED JOB CAN COST UP TO \$750 TO RERUN. POOR CHEMICAL TREATMENT MAY RESULT IN UP TO 40 TONS OF PAINT SLUDGE BUILDUP EACH YEAR.

STREAMLINE YOUR PROCESS WITH NALCO WATER.

Achieve paint booth excellence with a single point of contact to help you increase first-time quality rates, simplify supplier accountability and optimize your costs.

SIMPLIFIED SUPPLIER AND PROCESS ACCOUNTABILITY:



AIR FLOW AND BALANCE:

Comprehensive downdraft, cross-draft air management



AIR SUPPLY HOUSE AND VOC ABATEMENT: Operational control of RTO performance and air scrubber balancing

(2)

VOC and GHG compliance

HUMIDIFICATION SYSTEM: Management of water systems that feed air supply houses

3

RO water **O** availability



FILTRATION **MANAGEMENT:**

Dry and wet filtration performance, monitoring and replacement

Up to 25% cost savings potential in filter life optimization*

SERVICE & PROCESS INSIGHTS EXPERT 3 2 DIGITAL MONITORING & ANALYTICS CHEMISTRY & EQUIPMENT 7 6

5 WATER FLOW **AND BALANCE:**

Optimized flood sheet flow and water reduction

Up to water consumption ***/O** savings*

Source: Ecolab internal studies

PAINT OVERSPRAY AND **DIRT IN PAINT: SLUDGE MANAGEMENT:** Maximized sludge solids

with APEX[™] paint kill

Up to waste n reduction* Comprehensive paint defect and root cause analysis

Up to reduction of defects 0 per unit (DPU)*



DRY BOOTH MANAGEMENT:

Booth balance, dry hopper filtration and waste management

Up to cost savings potential 0 in hopper operations*

*Results may vary due to factors outside of Ecolab's control, such as water conditions, operational procedures and any other factors. Results to be obtained including, but not limited to, cost and water savings cannot be predicted or guaranteed by Ecolab.

SETTING HIGH STANDARDS FOR PAINT BOOTH EXCELLENCE

PROJECT OVERVIEW:

A major North American automotive OEM needed to quickly ramp up production in an assembly plant. After months of installation and operational challenges with numerous contractors, they partnered with Nalco Water to streamline their process, help alleviate their production concerns and mitigate persistent risks while achieving sustainable CO_2 and VOC compliance.

RESULTS:

5% improvement in first-time quality 49% reduction in category defects per unit

cost savings in filter management

20% cost savings in waste disposal

Dedicated to partnering with the automotive industry worldwide:

50 OEM ASSEMBLY PLANTS with paint booth expertise

21,750 SYSTEM CHECKPOINTS

tracked annually per site

Up to 10% REDUCTION IN PAINT REWORK with defect consultation*

6-8% IMPROVEMENT IN FIRST TIME QUALITY on average^{*}

STREAMLINE YOUR OPERATIONS TODAY.

To request a plant survey, please contact your Nalco Water representative.

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